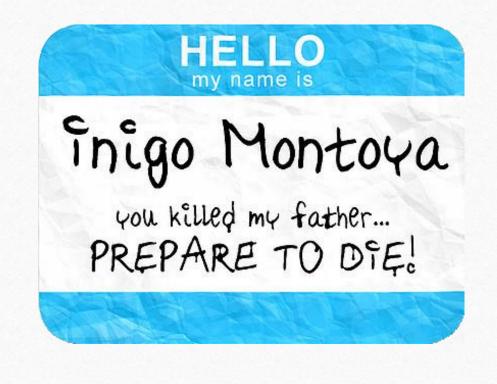


1. Work out who you are



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What's your:

- Reason for being on social?
- Tone of voice?
- Sense of humour?
 - Stick to it!

2. Find your community

• Watch & listen

- Find mentors
- Find advocates

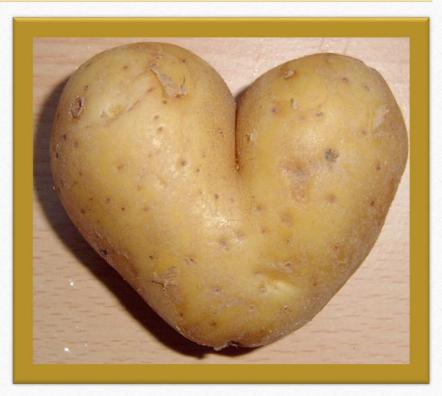


3. Look for inspiration

• See something cool? Ask them how!

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 Don't reinvent the wheel, but don't steal



4. Talk to people



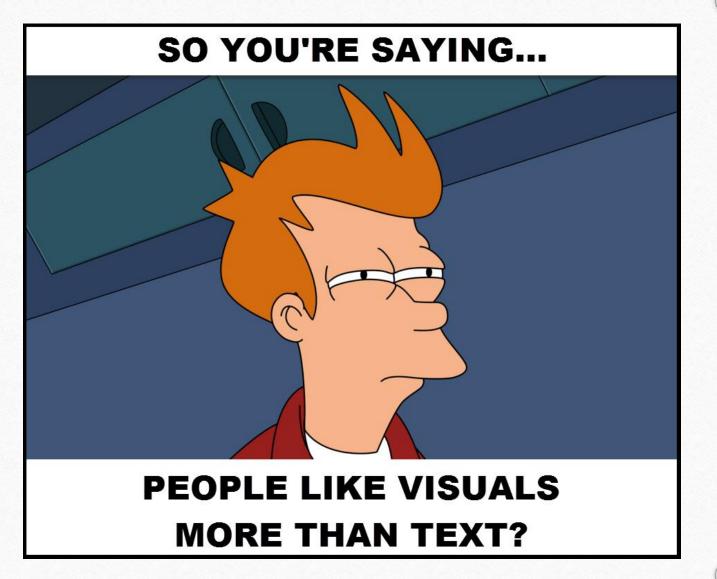
- Be human
- Use Plain English
- Be inclusive and accessible
- Ask questions, take polls

5. Be interesting

- You have under 1 second to stand out
- People are lazy
- Important info up front
- Don't use clickbait headlines
- Mix it up



6. Use visuals!



7. Be responsive

- Social media is fast
- Make your working hours clear
- Can't answer? Let them know

Donald J. Trump @realDonaldTrump	\sim
Despite the constant negative press covfefe	
RETWEETS LIKES 36,741 44,759	
6:06 PM - 30 May 2017	



8. Pay to play

- Facebook
 - Great targeting
 - Cheap

- LinkedIn
 - More accurate
 - Expensive

- Twitter
 - Harder to target
 - Ads aren't welcome

9. Measure & Test

- Have an objective...make it SMART
- Use analytics to make decisions

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• Try different wording, images, times of day



10. Have fun, be nice, have a plan

- Real life is hilarious
- Don't be a d*#k

- Teach your staff resilience and have back-ups
- Have an escalation plan for when things go wrong